

May 30, 2024

Q1 2024 Results¹

Investor Presentation



(1) Limited audited review

Classified as Public

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Index

1	Highlights	4
2	Antolin vs. market	5
3	Main P&L figures	6-9
4	Debt, Liquidity & Operating FCF	10-13
5	Transformation Plan update	14
6	Final Remarks	15
7	Appendix	16-19






Q1 2024 Results

1- HIGHLIGHTS

Highlights

Net turnover (-10%)  Like-for-like perimeter¹ (-7%)  Constant FX² (-5%)

Despite lower net turnover, strong operating performance boosted by Transformation Plan

-  EBITDA +20% YoY (Mg 8.0%, +2pp YoY)
-  Run-Rate EBITDA +20% YoY³ (Mg 8.8%, +2.2pp YoY)
-  EBIT +156% (Mg 2.2%, +1.4p.p YoY)

Transformation Plan on track (additional rightsizing & kick-off of divestments and 2024 footprint optimization actions)

(1) Excluding Ebergassing in Q1 2023 (€36 million). (2) Adjusted by dollarization of the Mexican business (3) Run-Rate EBITDA Q1 2024 includes c.€9 million of one-off costs & synergies Transformation Plan & Run-Rate EBITDA Q1 2023 includes c.€7 million of one-offs & synergies Transformation Plan.

Q1 2024 Results

2- ANTOLIN vs. MARKET

Global Light Vehicle production decreased by 1%¹ in Q1 2024 vs. Q1 2023 and amounted to 21.4 million units

Constant FX

North America +1%



North America impacted by end of projects and stop & go. Operations halted by our customers for 1 month in 2 facilities in Mexico.

FY 2025e a double digit overperformance is expected

Europe & RoW -2%

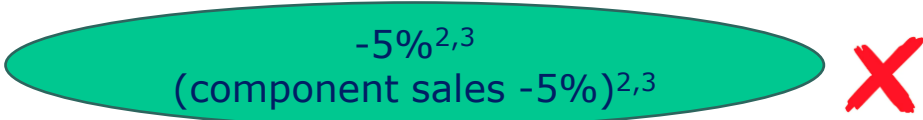


Asia -1%



Overperformance in Asia +4pp

World -1%



(1) Source: S&P Global Mobility. April 2024. (2) Adjusted by dollarization of the Mexican business. (3) Homogeneous perimeter scope (excluding Ebergassing).

Q1 2024 Results

3- MAIN P&L FIGURES

In € million

Transformation Plan already impacting the main operating costs items

	Q1 2024	Q1 2023	Change %
Net turnover	1,039.3	1,156.5	-10.1%
Supplies ①	-674.1	-768.4	-12.3%
Over Net turnover	64.9%	66.4%	-1.6pp
Staff costs ②	-216.9	-233.3	-7.0%
Over Net turnover	20.9%	20.2%	+0.7pp
Other operating expenses ③	-131.9	-168.4	-21.7%
Over Net turnover	12.7%	14.6%	-1.9pp
EBITDA	82.8	69.3	19.5%
EBITDA Mg	8.0%	6.0%	+2.0pp
Depreciation and amortisation charge	-60.0	-60.4	-0.6%
EBIT	22.8	8.9	155.8%
EBIT Mg	2.2%	0.8%	+1.4pp

1 12% reduction driven by supply chain initiatives (renegotiations with top suppliers and supplier's portfolio optimization) and lower sales

2 7% reduction driven by G&A initiatives (rightsizing) and lower sales

3 22% reduction driven by saving plan actions (advisory & association services, travelling expenses, etc), utilities, logistics and external workforce

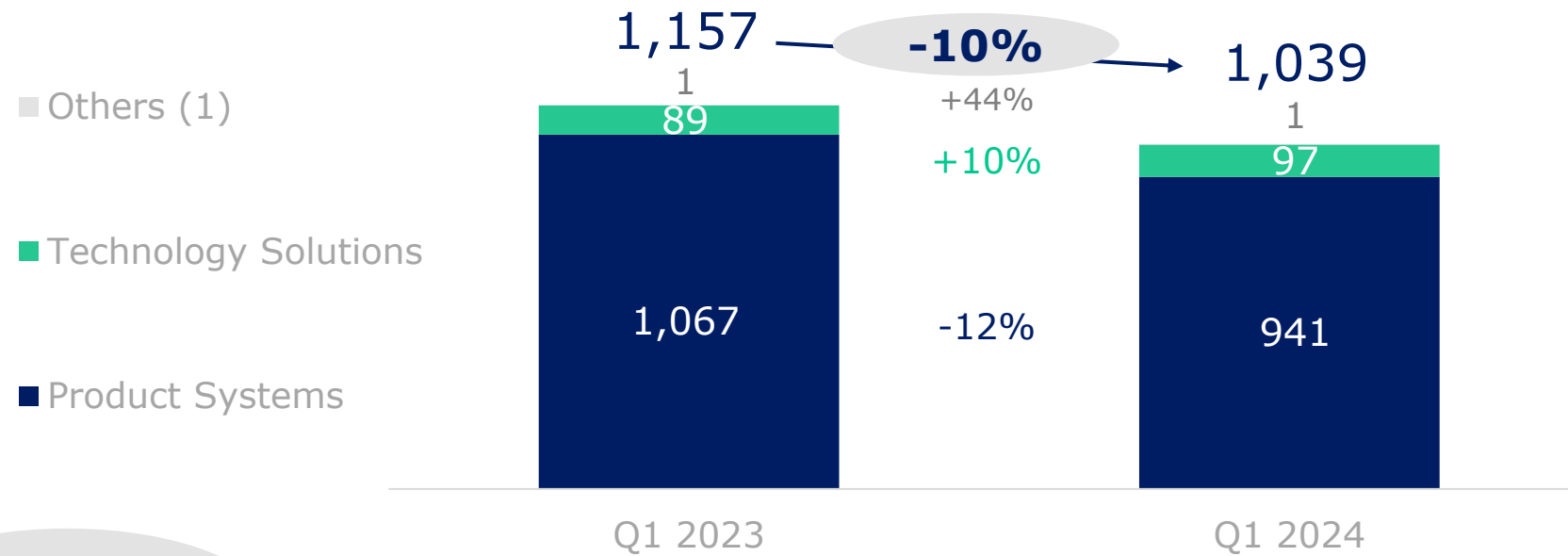
Strong improvement in margins driven by cost savings boosted by Transformation Plan

Q1 2024 Results

3- MAIN P&L FIGURES

In € million

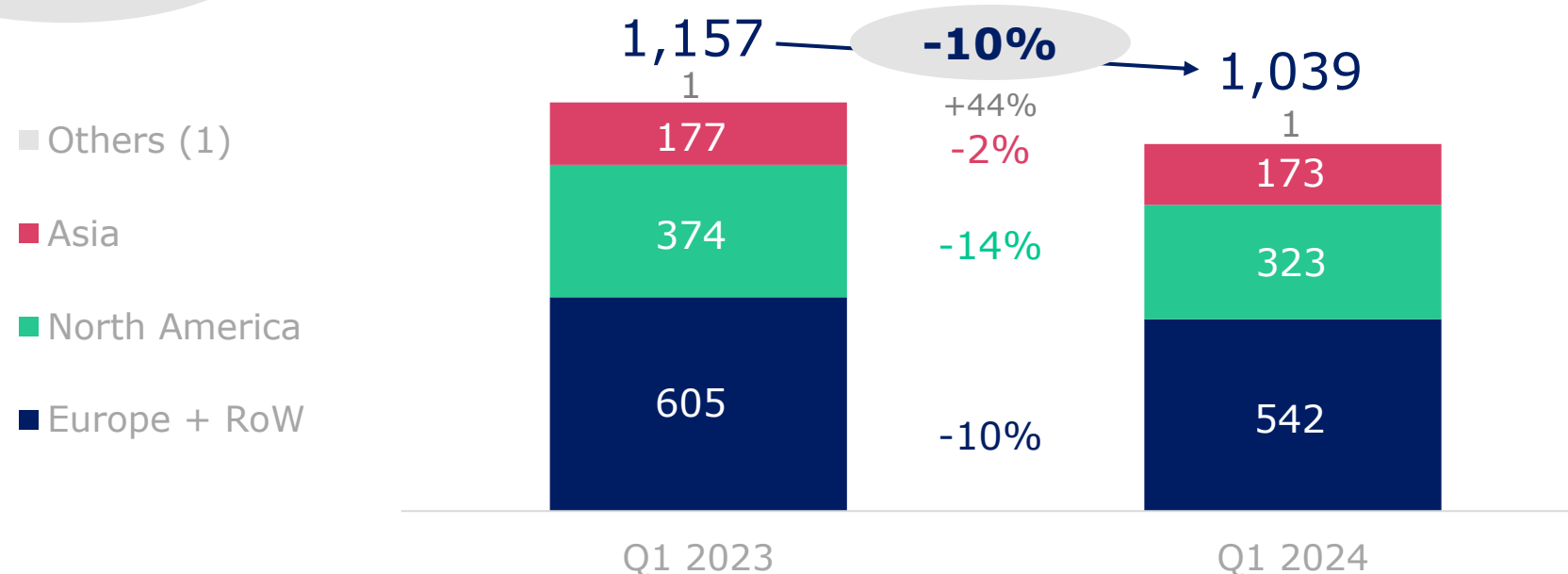
Net Turnover by Business Unit



- Product systems: decline due to “Doors & HT” driven by end of projects in North America and “Headliners” (impacted by Ebergassing sale).
- Technology solutions: growth boosted by Mexico and Germany.

€-22 million FX impact²

Net Turnover by Geography



- Europe & RoW: lower sales driven by weak market in Germany, Slovakia and Austria (Ebergassing sale).
- North America: lower sales due to Fx evolution, product mix and end of projects.
- Asia: lower revenues in China partially offset by India. Asia impacted by Fx evolution in €10 million (-2% vs. +3% at constant Fx).

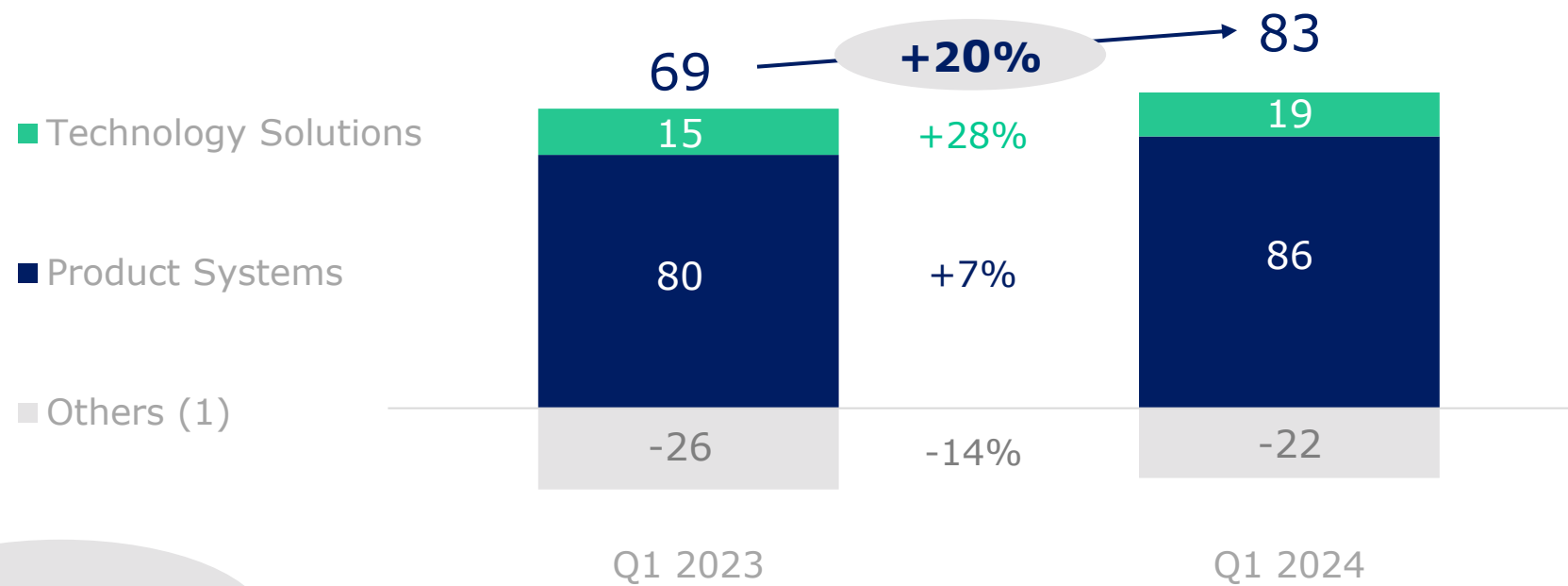
(1) Others refers to a “corporate unit” which includes central non-operational activities managed from headquarters. Also includes consolidation adjustments not attributable to any of the other business units. (2) Adjusted by dollarization of the Mexican business.

Q1 2024 Results

3- MAIN P&L FIGURES

In € million

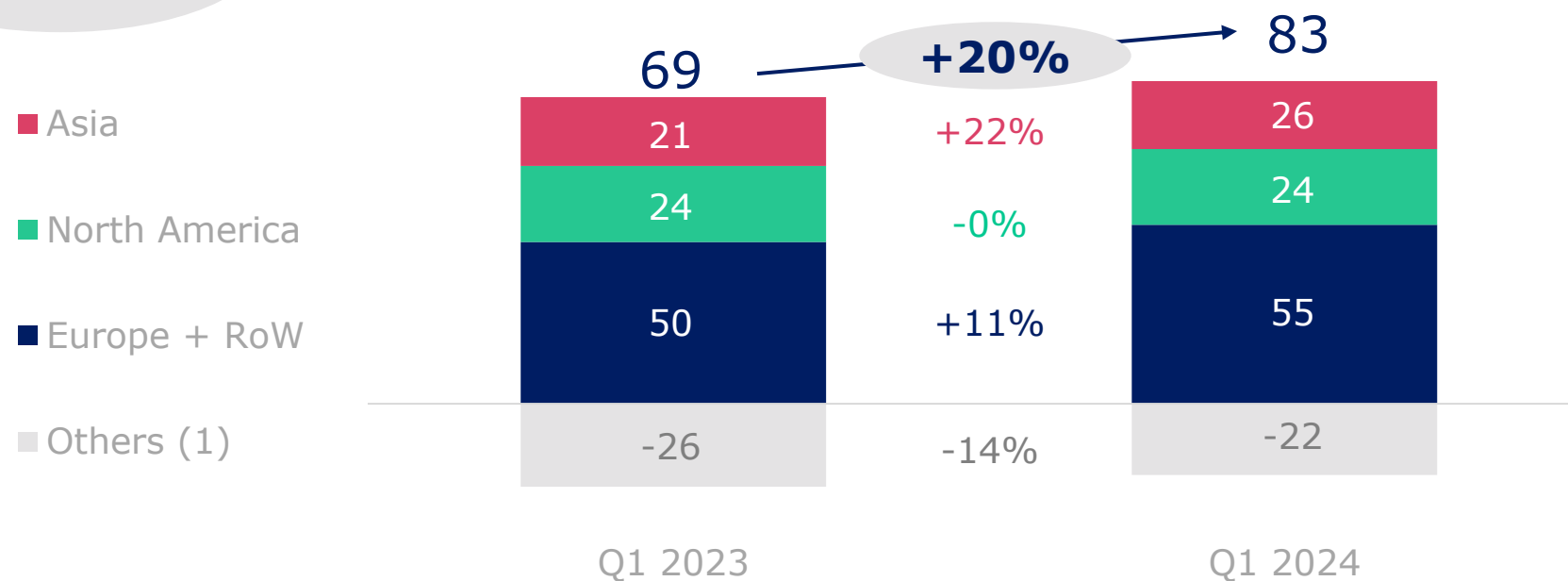
EBITDA by Business Unit



- Technology Solutions: high double-digit growth driven by China & Mexico
- Product systems: boosted by outstanding performance in "Headliners" & "Components & JITs"
- Others: significant lower corporate costs driven by Transformation Plan

€-2 million FX impact²

EBITDA by Geography



- Europe & RoW: boosted by Czech Republic, Poland and South Africa.
- North America: growth in U.S.A. offset by Mexico (operations halted by OEMs in February in one facility and in March other one).
- Asia: Outstanding performance in China, India and Thailand. Region impacted by Fx evolution (-€1.5 million).

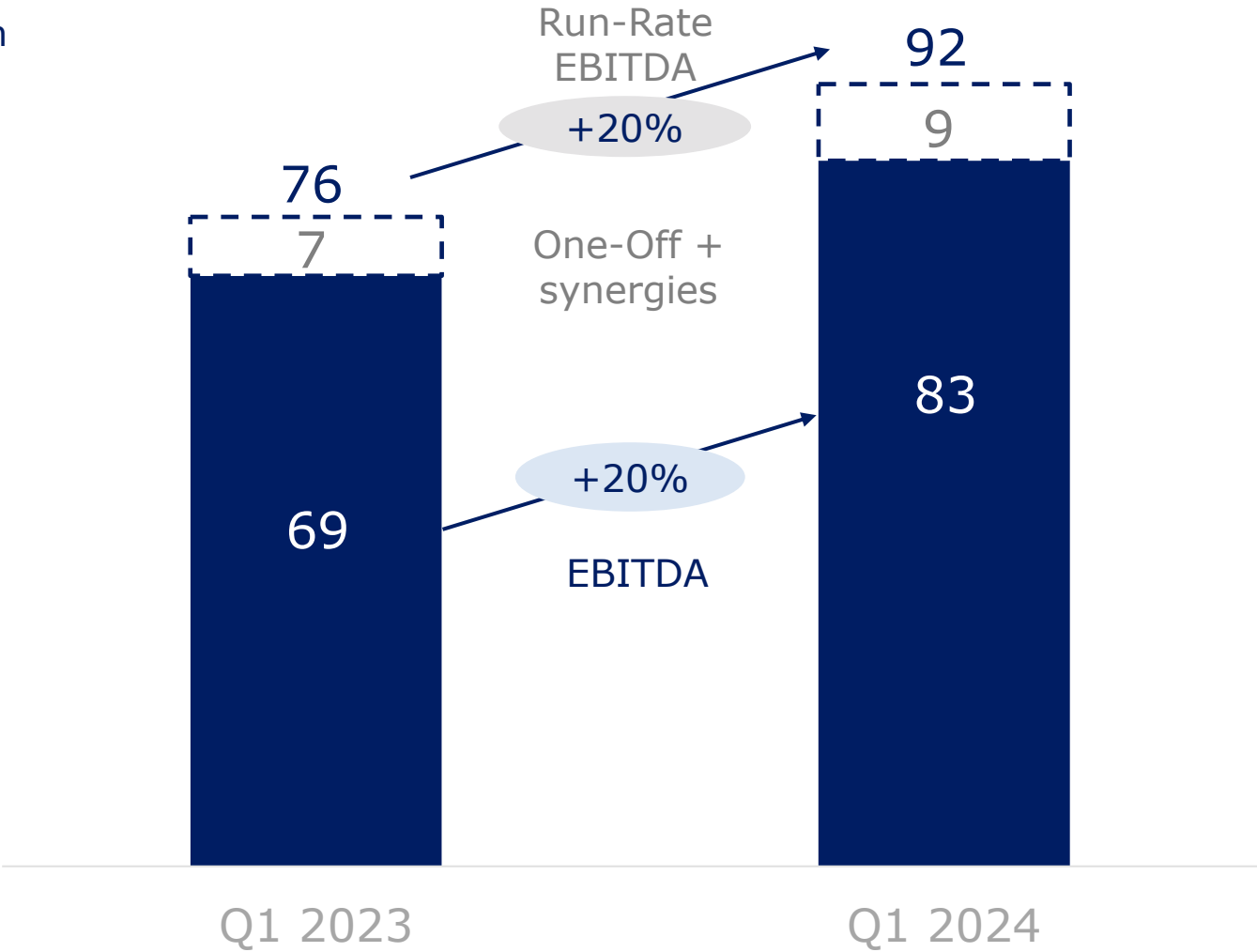
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Q1 2024 Results

3- MAIN P&L FIGURES

Run-Rate EBITDA Q1 2024

In € million

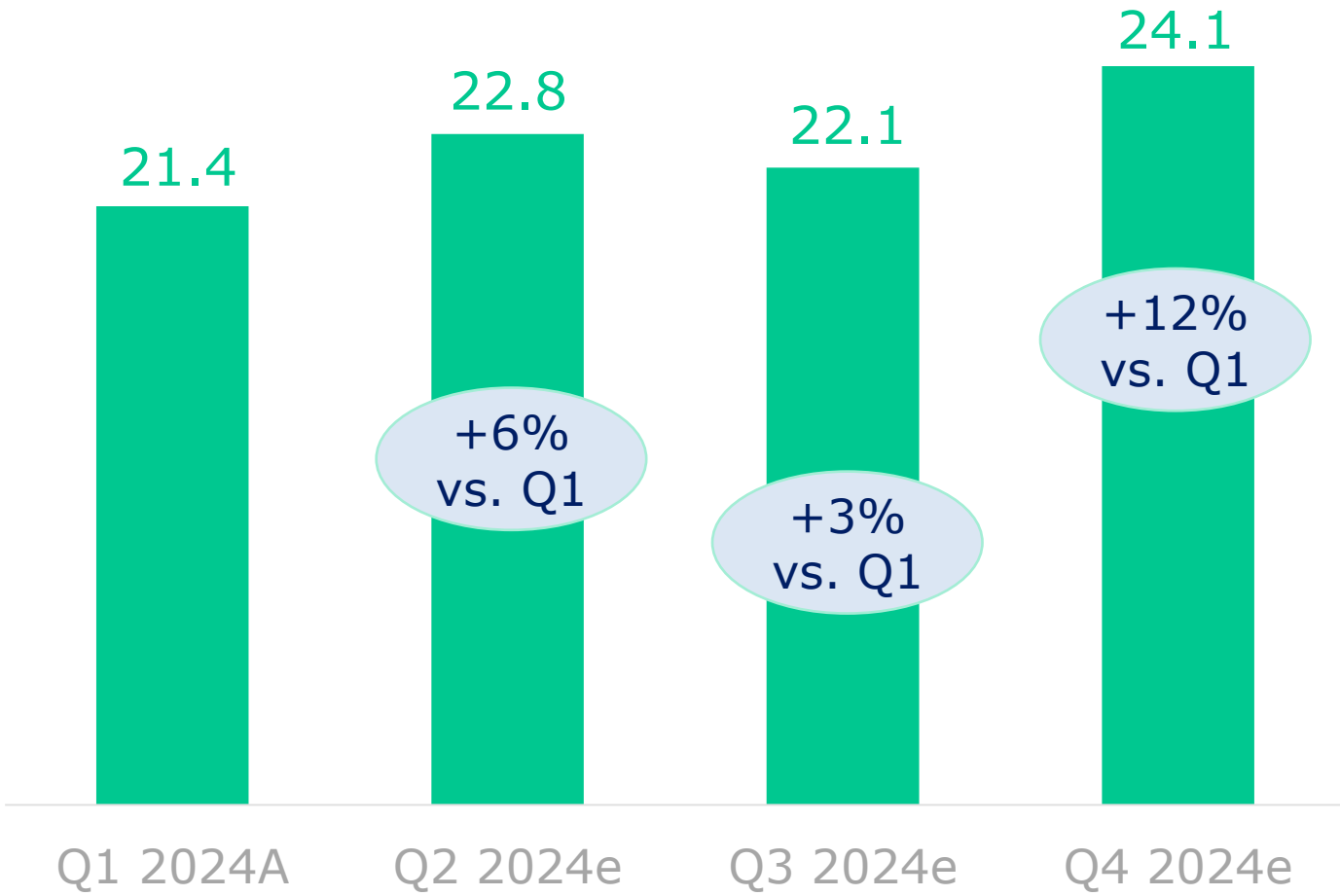


Run-Rate EBITDA Mg¹



2024 LV production estimates²

In million units



Run-rate EBITDA Q1 2024 +20% YoY & expected stronger market throughout the year

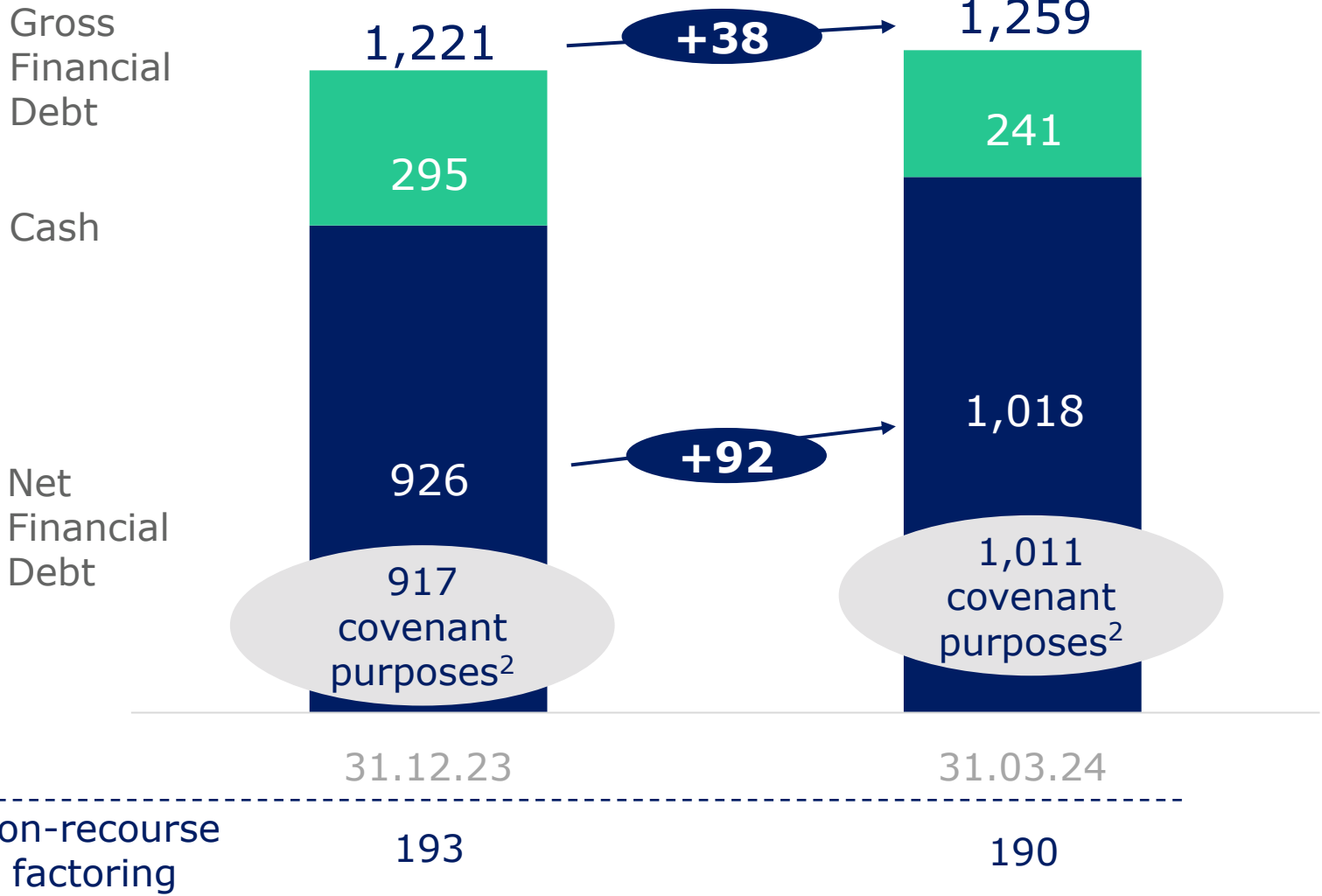
(1) EBITDA Margin Q1 2024= 8.0% (8.8% Run-Rate EBITDA Mg). EBITDA Margin Q1 2023 = 6.0% (6.6% Run-Rate EBITDA Mg). (2) Source: S&P Global Mobility. May 2024.

Q1 2024 Results

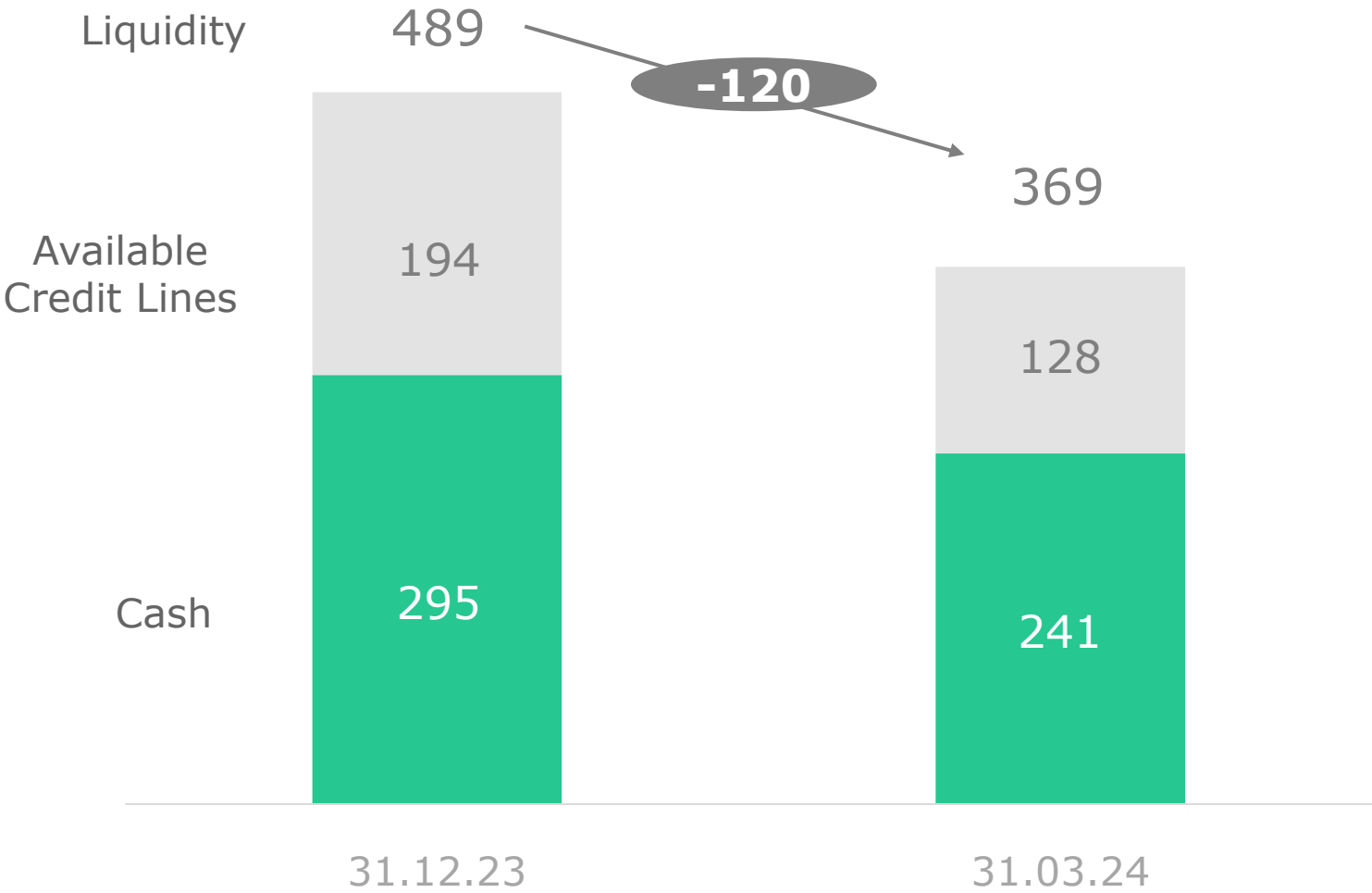
4- DEBT, LIQUIDITY & FCF

In € million

Debt¹



Liquidity



Q1 2024 Cash Burn €89 million³ due to WC seasonality

(1) Does not include non-recourse factoring (2) Excludes soft loans and Aids loans without financial cost (€5 million), includes cash considering a 12-month FX average (3) Cash Burn = Change in Net Financial Debt + change in non-recourse factoring

Q1 2024 Results

4- DEBT, LIQUIDITY & FCF

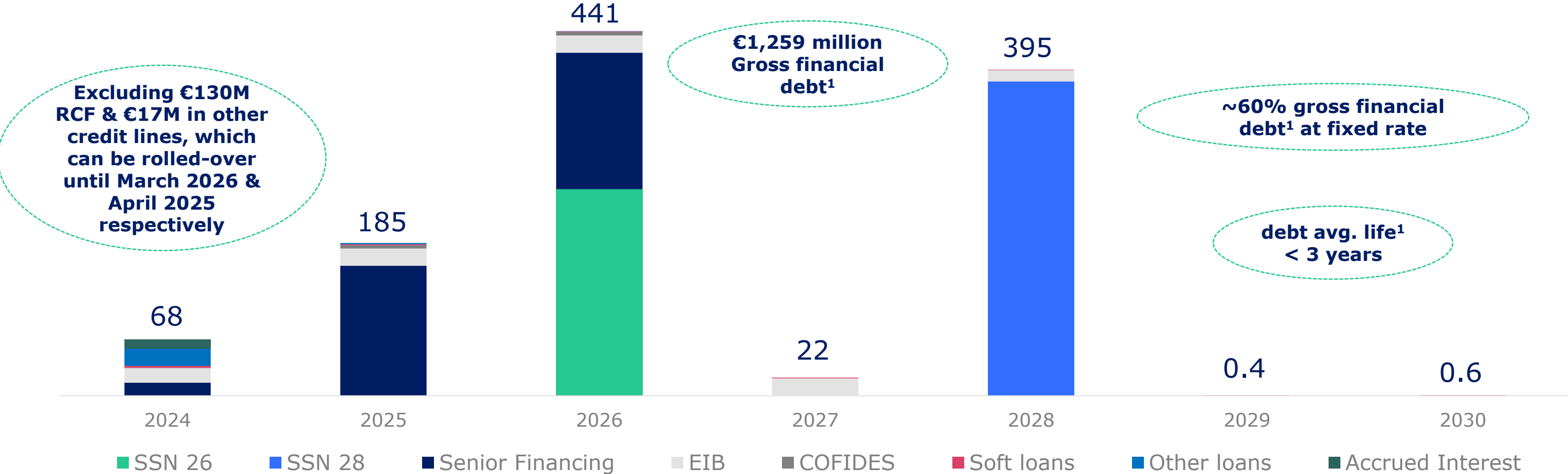
In € million

Debt Maturities

- €630M Senior secured notes
- €338M Senior financing
- €94M EIB facility

- €9M COFIDES facility
- €130M RCF
- €17M Other credit lines

- €7M soft loans: €2M with cost; €5M with no cost
- €23M other facilities
- €11M accrued interests



Refinancing options for upcoming debt maturities are assessed on an ongoing basis

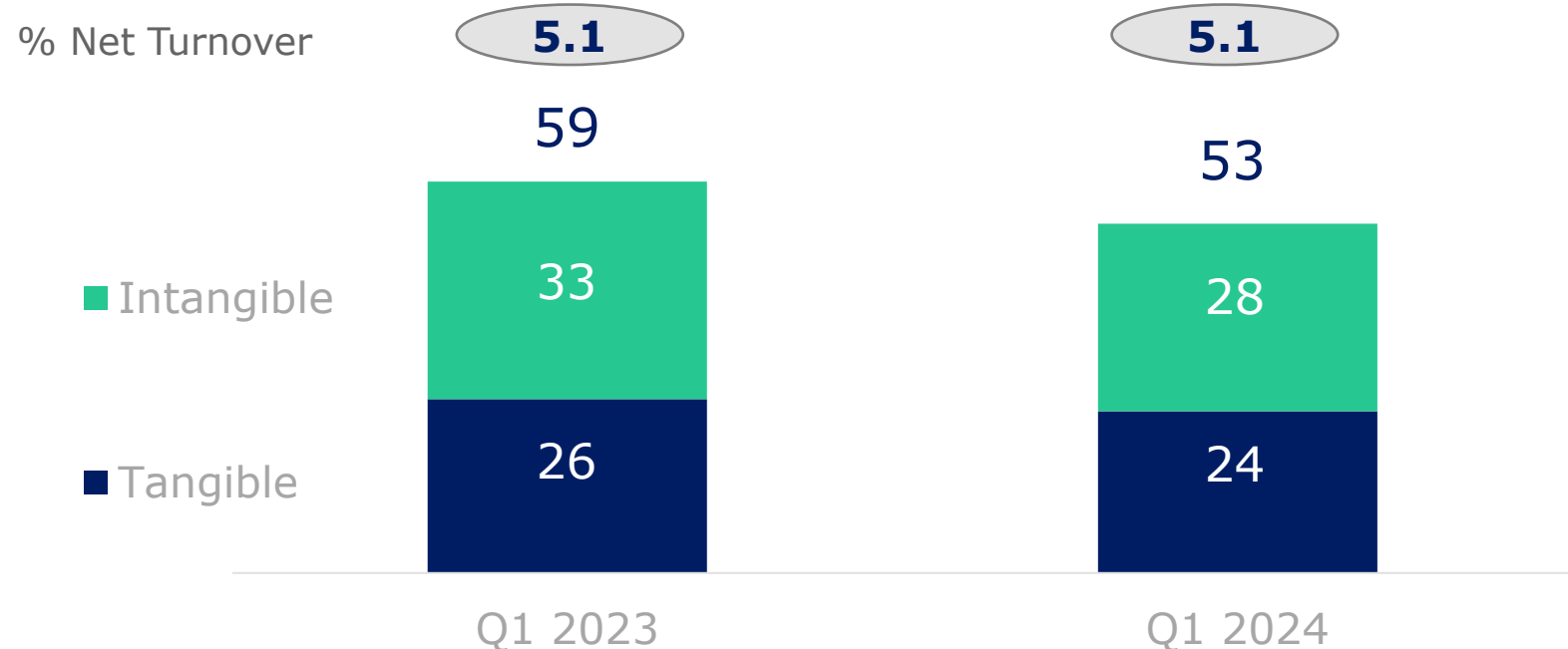
(1) Does not include non-recourse factoring.

Q1 2024 Results

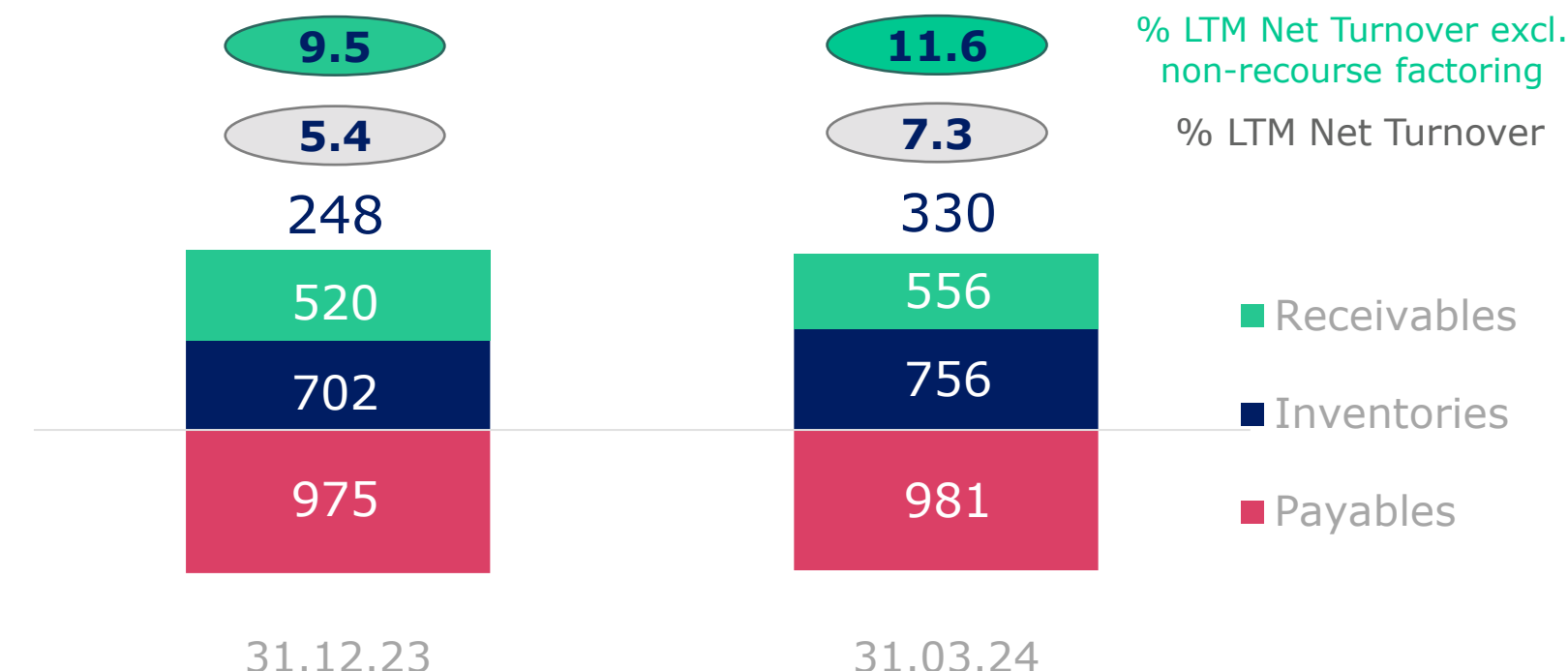
4- DEBT, LIQUIDITY & FCF

In € million

CAPEX



Working Capital



Adj. Free Cash Flow

	EBITDA pre-IFRS16	CAPEX	Taxes	Δ WC (ex-fact.)	Interest	Restructuring cash outflow	Adj. FCF
Q1 2024	64	(53)	(7)	(79)	(12)	2	(85)
Total	64	(53)	(7)	(79)	(12)	2	(85)

WC impacted by:

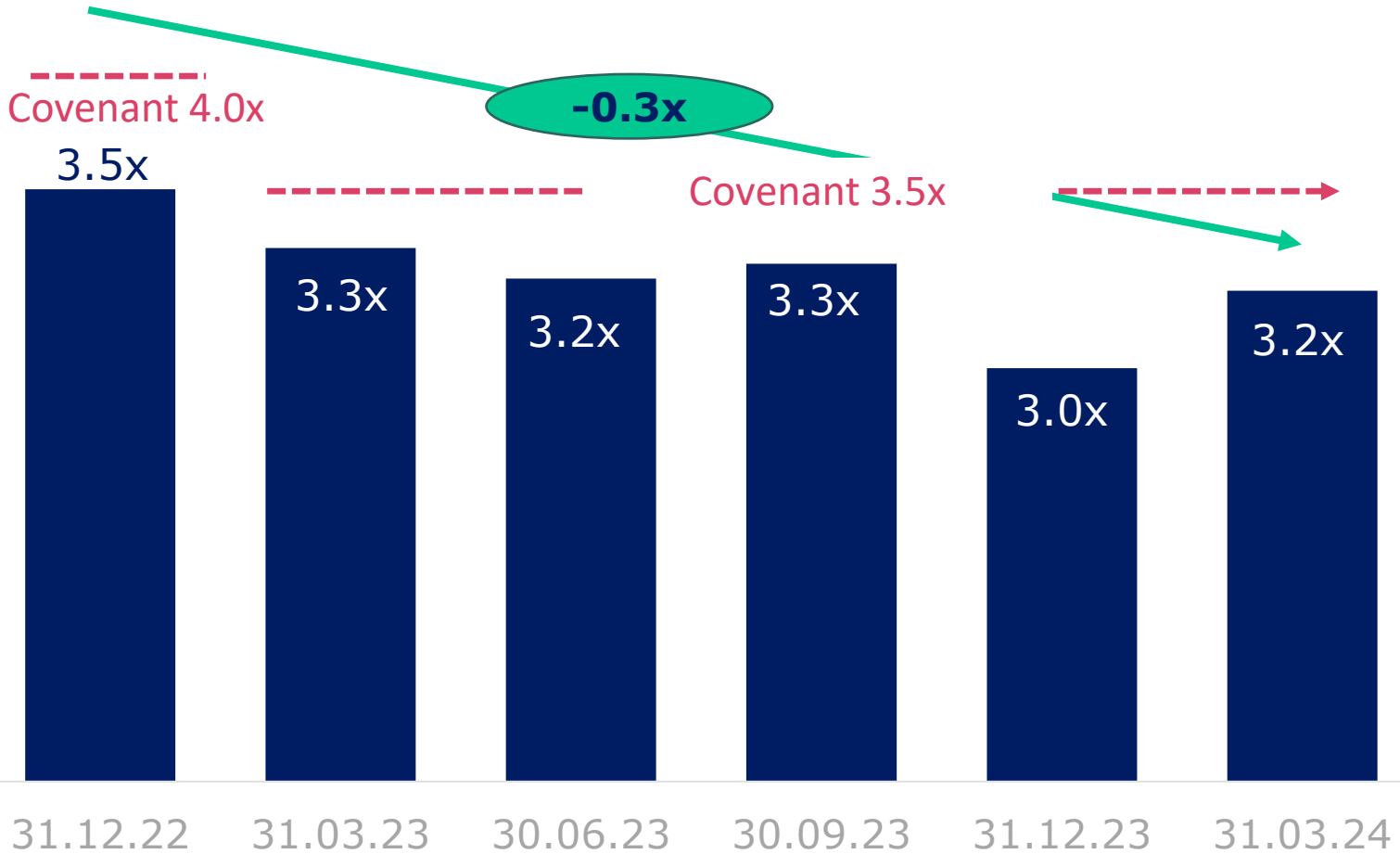
- Seasonality
- Stop & go
- Sharp increase in new launches (+107% YoY)

Q1 2024 Results

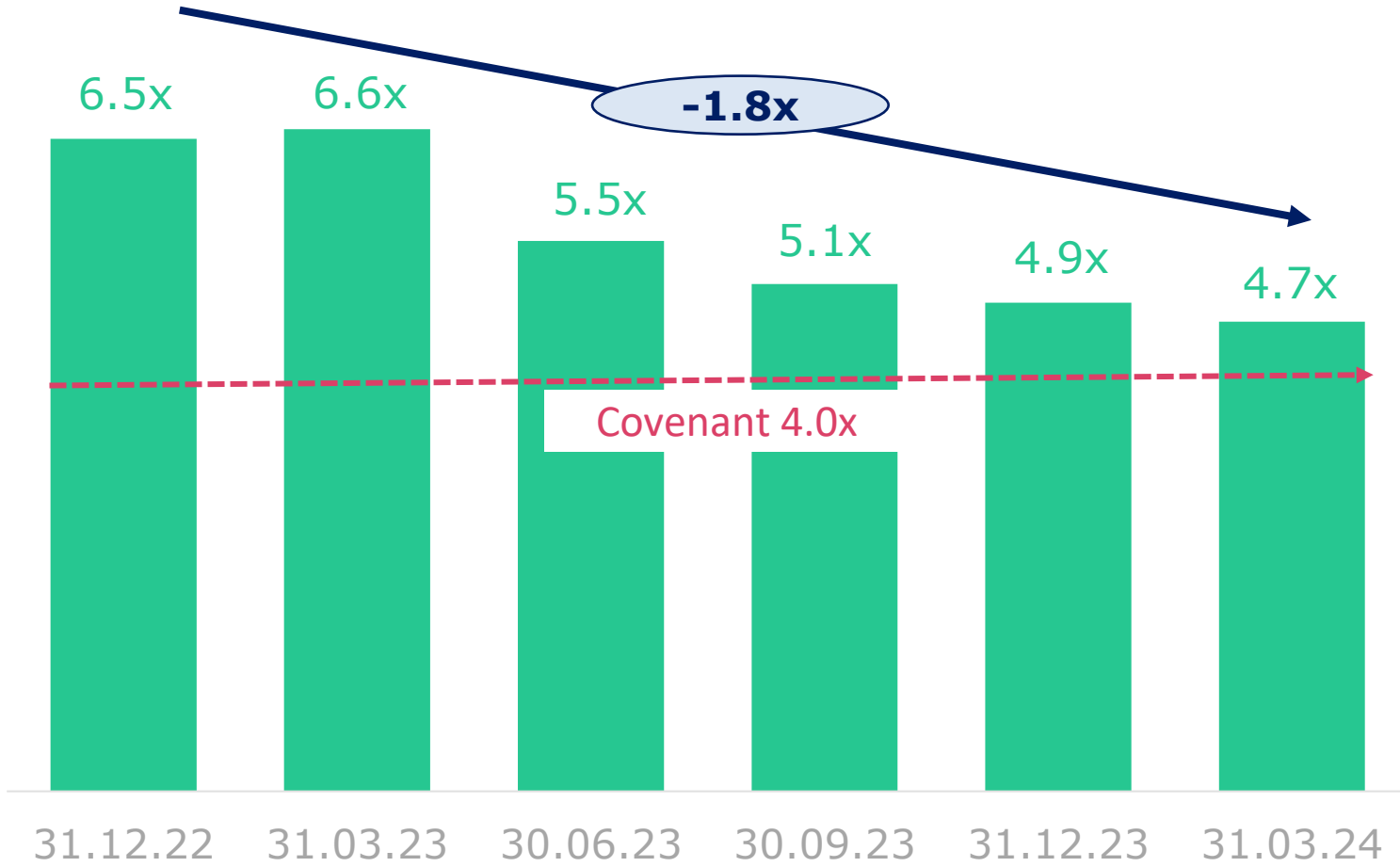
4- DEBT, LIQUIDITY & FCF

Financial ratios for covenants¹

Net Financial Debt/EBITDA



Interest Coverage



Financial covenants fulfillment in Q1 2024

(1) Net Financial Debt for covenant: Net Financial Debt excluding soft loans and Aids loans without financial cost and including cash (at 12-month exchange rates average). Run-rate EBITDA= profit from ordinary continuing operations + D&A + one-off cost & synergies Transformation Plan (€42 million at 31.03.2024).

Q1 2024 Results

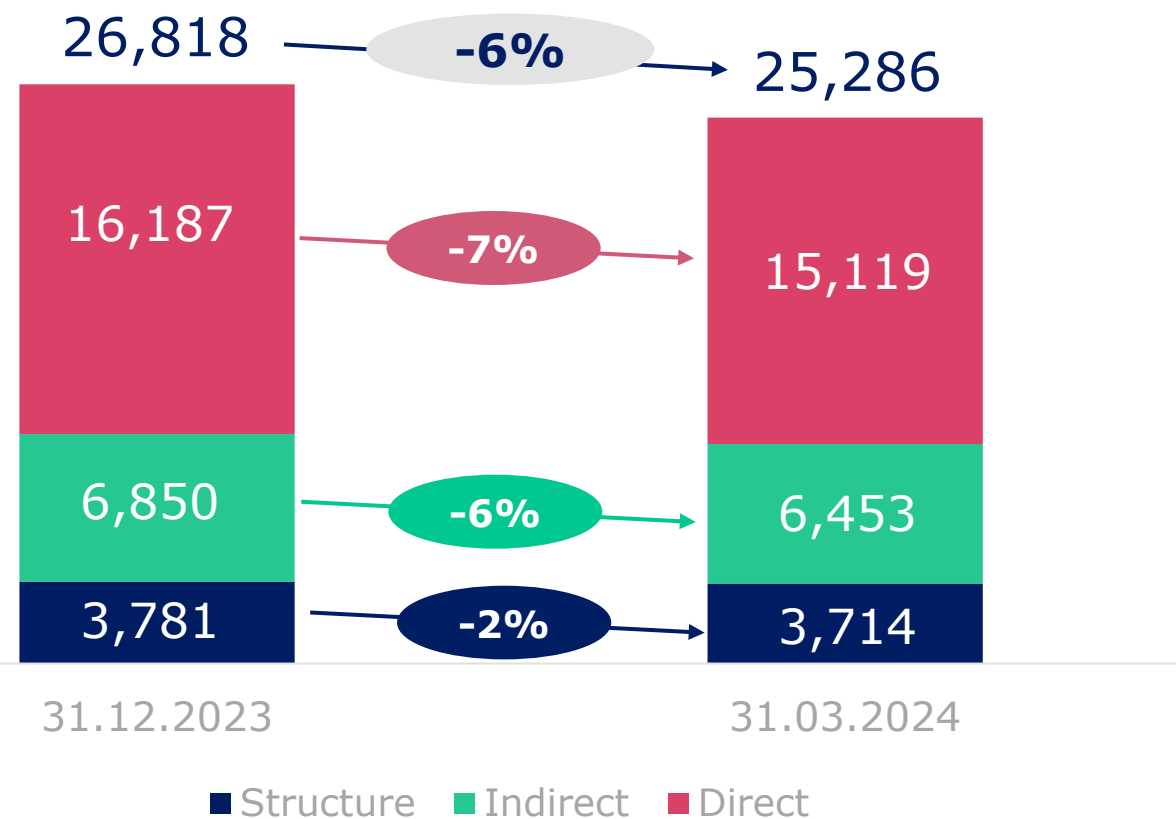
5- MAIN P&L FIGURES

In € million

Transformation Plan update

Rightsizing on track in Q1

Total workforce evolution
(includes external employees)



Footprint optimization (Q2 2024)

- Footprint optimization in Europe: Emden I (Germany) Product Systems ("Components & JITs")

Divestment Plan (Q2 2024)

- Spain: Sale & lease back €6.2 million (collected in April)

Transformation Plan on track

Q1 2024 Results

6- FINAL REMARKS

Final Remarks

Transformation Plan on track drives strong operating results

WC impacted by seasonality, stop & go and material increase in new launches (+107% in Q1 2024 vs. Q1 2023)

Expected stronger market throughout the remainder of the year

Kick-off of divestment plan from Q2 2024 onwards

Refinancing process to be addressed during the following quarters

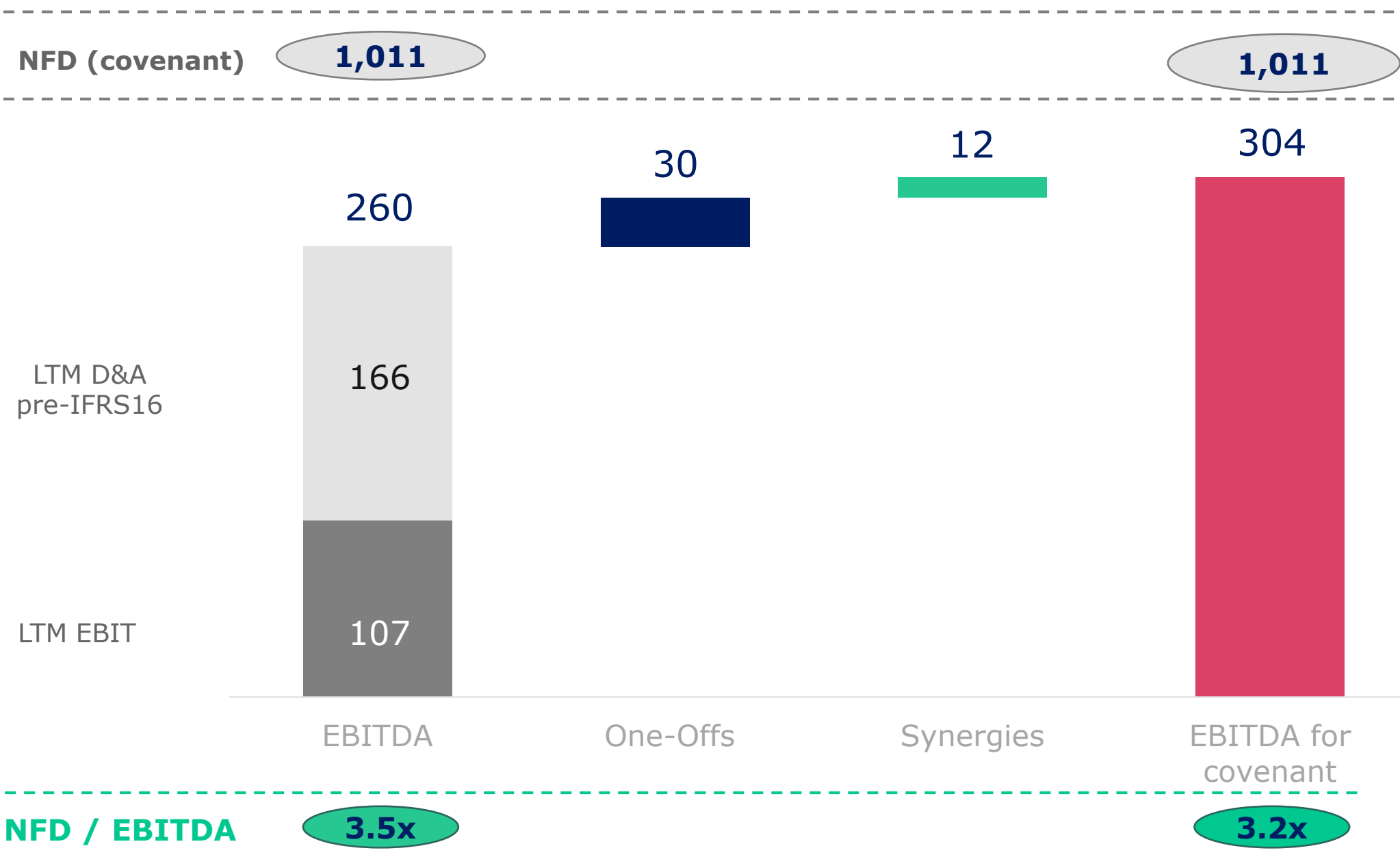
Appendix

Q1 2024 Results

7- APPENDIX

In € million

Reconciliation EBITDA pre-IFRS16 to EBITDA for covenant purposes (Q1 2024)



One-offs LTM Breakdown

- Consultancy services ~ 40%
- G&A ~ 30%
- Footprint ~ 30%

Synergies Breakdown

- G&A ~ 75% (rightsizing)
 1. Dismissals
 2. Workforce transfers (Indirect to Direct)
 3. Job posts reduction (retirements & end of contracts)
- Footprint ~ 25%

Q1 2024 Results

7- APPENDIX

Alternative Performance Measures and definitions of terms I

EBIT: Profit from ordinary continuing operations

EBITDA: Profit from ordinary continuing operations + Depreciation & Amortization

EBITDA for covenant: Profit from ordinary continuing operations + Depreciation & amortization pre-IFRS16 + one-off costs and synergies linked to 2023-2026 Transformation Plan.

Run-Rate EBITDA: EBITDA + one-off costs and synergies linked to the 2023-2026 Transformation Plan.

Q1 2024 Results

7- APPENDIX

Alternative Performance Measures and definitions of terms II

Gross Financial Debt: Debt with banks and other financial institutions + bonds

Net Financial Debt: Gross debt minus cash (at end of the period exchange rates)

Net Financial Debt for covenant: Net Financial Debt excluding soft loans and Aids loans without financial cost and including cash (at 12-month exchange rates average)

Cash Burn: Change in Net Financial Debt + change in non-recourse factoring

Adj. FCF from Operations = = EBITDA pre-IFRS16 – CAPEX – Tax paid + WC variation (excluding non-recourse factoring variation) – interest paid + one-offs cash outflows

May 30, 2024

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